



Peer Screening

We want you to identify people you believe have the capacity to give \$1,000 or more per year. Look at these names and identify someone whom you believe has the capacity. Let us know:

1. Would you be willing to help the staff meet this person?
2. How well do you know the person? (How did you meet him/her? What leads you to believe this person has this giving capacity? Is this person approachable?)
3. What do you believe this person's giving capacity is over a five-year period? (A rule of thumb for estimating capacity is five percent of net worth.)
4. What is the person's inclination to give? Do you think he/she would give if asked?
5. Please note anything you think would help us work with this person.

Examples: Did this person inherit his/her money? This is not always easy information to find. Perhaps you know he/she is philanthropic to another organization. Perhaps you know of sale of a company. This is the place to tell us.