The Association of Fundraising Professionals (AFP), an individual member association, advances philanthropy through education, training and advocacy based on research, a code of ethical principles and standards of professional practice.

The Greater Milwaukee Chapter has over 300 members representing nearly 200 local, cultural, social service and educational institutions.

AFP Contact Information:
P.O. Box 253, Butler, WI 53007, (262) 212-0273
afpmilwaukee@yahoo.com

Greater Milwaukee Chapter website:
www.afpmilwaukee.org

International AFP website:
www.afpnet.org
We Are All Philanthropists

Your caring and commitment is what we celebrate today, November 15th, on National Philanthropy Day. More than 100 such events will be held around the nation to celebrate the extraordinary contributions of both philanthropists and those individuals who work in the philanthropic world.

On the following pages you will see the names of the Southeastern Wisconsin philanthropists who are being given special honors this year. Some will be well-known, some will be unfamiliar. I'm particularly proud to introduce a new award category for this year: the Youth in Philanthropy Award. If you have wondered where the next generation of philanthropists will come from, today you will meet a dynamic and committed group of young people who are leading the way for their cohort into the grand American tradition of philanthropy.

Thank you for joining us in honoring these outstanding individuals!

Julie Whelan Capell
President, AFP, Greater Milwaukee Chapter
Planning Council for Health and Human Services, Inc.

The Association of Fundraising Professionals represents more than 30,000 members in 225 chapters throughout the world, working to advance philanthropy through advocacy, research, education and certification programs. The association fosters development and growth of fundraising professionals and promotes high ethical standards in the fundraising profession.

Schedule of Events

Welcome
Julie Whelan Capell
Board President, AFP - Greater Milwaukee Chapter
Director of Planning & Development
Planning Council for Health & Human Services

Lunch

Recognition of Partners in Philanthropy
Nancy Seidl Nelson, CFRE
Vice President, National Philanthropy Day
Development Officer, Waukesha Memorial Hospital Foundation

Dan Meyer
Publisher, BizTimes Media

2011 Awards Presentation

Lead2Change
Youth in Philanthropy Award

Dr. Ellen Langill
Todd Wehr Volunteer Award

Curt Culver
Evan P. Helfaer Donor Award

Bill and Jean Schulz
Leave a Legacy Award

Quarles & Brady LLP
Wisconsin Organizational Philanthropy Award

Stephanie Ackerman
Scott M. Cutlip Professional Fundraiser Award
Planning Committees

Event Committee
Chair, Nancy Seidl Nelson, CFRE
Waukesha Memorial Hospital Foundation
Curt Denevan
RCB Awards
Kerry Doyne
United Performing Arts Fund
Jill Heller
Heller Legacy Planning, LLC
Patrick Kessenich
University of Wisconsin-Milwaukee

Award Selection Committee
Lisa Attonito
Junior Achievement of Wisconsin, Inc.
Patrick Kessenich
University of Wisconsin-Milwaukee
Dan Meyer
BizTimes Media
Lynn E. Paull
Wells Fargo Private Bank

Patrick Rath
Columbia St. Mary’s Foundation
Nancy Seidl Nelson
Waukesha Memorial Hospital Foundation
William O’Toole
Catholic Financial Life
Julie Whelan Capell
The Planning Council for Health & Human Services

Sponsors

Premier Sponsor
BizTimes Media

Presenting Sponsor
Forest County Potawatomi FOUNDATION

Partners in Philanthropy Awards Sponsor
Northwestern Mutual Foundation

Audio Visual Sponsor
Exciting Events

Print Sponsor
First Edge Solutions

Professional Education Sponsors
Catholic Financial Life
Jericho Resources, Inc.
UWM Foundation

Table Sponsors
Alverno College
Associated Wealth Management
Greater Milwaukee Foundation
Marquette University
M&I, A part of BMO Financial Group
Milwaukee Area Technical College Foundation
Mount Mary College
Planning Council for Health & Human Services
ProHealth Care

Patron Sponsors
Jodi Bucko,
Graphic Design Services
Amalia F. Schoone, CFRE,
In Progress Consulting LLC
Reilly, Penner & Benton LLP
Spano Pratt Executive Search
Simons Plantenberg Consulting
Success In Philanthropy
(SuccessInPhilanthropy.com)
Wells Fargo Private Bank
Educational Program Highlights

Thank you to our Professional Education Sponsors
Catholic Financial Life
Jericho Resources, Inc.
UWM Foundation

Educational Program
Partners in Philanthropy: Collaborating for a Better Community

Community philanthropy results from the contributions of a kaleidoscope of different players. Individual donors, family and corporate foundations, professional advisors and nonprofit representatives all play a role.

Participants at this morning's program enjoyed an engaging panel discussion, moderated by Milwaukee's own Lynn Sprangers. They heard from a variety of representatives of philanthropy about the role they play in bettering our community. They learned how those involved view their contributions. Attendees explored what inspires and motivates the panelists in our community, heard their concerns about the nonprofit sector, and discovered their perspective on the future of philanthropy. Appreciating the various viewpoints helps us all to better understand the role that we play.

Thank you to the panelists for their participation in the program:

Stephanie Ackerman, Director of Major and Planned Giving, University of Wisconsin – Milwaukee, AFP member and 2011 Scott Cutlip Award Honoree

Doris Heiser, Greater Milwaukee Foundation (Retired), AFP member, AFP Past President, AFP National Foundation Past President and 1994 Scott Cutlip Award Honoree

John Lhost, JD, Partner, Quarles & Brady, LLP

Richard Meeusen, Chairman, President & CEO of Badger Meter, Inc.

Laura Pearson, CFP®, CPA, MBA, Financial Advisor, Richmond Investment Services, LLC

Mark Poker, JD, LLM, Partner, Michael Best & Friedrich, LLP

Patrick Rath, Chief Development Officer, Columbia St. Mary's Foundation, AFP member and AFP Past President

Lead2Change
Youth in Philanthropy Award

Inaugural Award, Selected by the AFP Greater Milwaukee Board

Annual Recognition Award Criteria: This is a new award in 2011 which recognizes young people in the Greater Milwaukee area who are engaged in making the world a better place through philanthropy.

- Demonstrated caring about the unknown "other" or common good
- Willingness to share resources, serve as a steward of resources, and ask for volunteer and financial help for worthy causes
- Motivation to act to improve the world through appropriate citizen action, to voice opinions and engage in civil discussion

The mission of Lead2Change, Inc. is to empower and inspire youth to be the catalyst for change in their communities. Its vision is a community strengthened by constructive youth engagement in all aspects of society. The Youth In Service Fund (YSISF), founded by the Greater Milwaukee Foundation is a resource to the community that provides grant dollars for youth-led community service projects ranging from $500 to $2,500. Since its inception in 1996, the Youth In Service Fund has been a vital source for youth led community service projects throughout Milwaukee and the surrounding areas. To date, the Youth In Service Fund has disbursed over $400,000 to youth groups to engage in and lead service projects.

The fund is guided by a Youth Advisory Council that receives, reviews, and funds projects that meet grant guidelines. The council consists of 30 youth ages 13 - 18 representing private and public schools, and varied socio economic and ethnic backgrounds.

Due to program growth and as a result of a comprehensive needs assessment that was conducted in the summer of 2009 by the Youth Advisory Council, the Youth In Service Fund is now a program of Lead2Change, Inc.

Lead2Change, Inc. is a new non-profit organization started by Youth Advisory Council members, alum and a transition team. This organization led by a 51 percent youth board of directors, affords youth and adults the opportunity to partner and devise strategies to effectively manage Lead2Change, Inc. programs. As stated by Milwaukee youth in the needs assessment, it was evidenced that the Greater Milwaukee area was in need of additional opportunities for youth leadership and service opportunities. Lead2Change, Inc. plans to aid in filling this gap as it envisions a community strengthened through constructive youth engagement in all aspects of society. Lead2Change programs include the pre-existing Youth In Service Fund, Youth Advisory Council, Girls Leading Change, DreamBig!, and the James A. Marks Legacy award that recognizes an individual or organization that has made long lasting impact with youth leadership in the city of Milwaukee.
Dr. Ellen Langill
Todd Wehr Volunteer Award
Nominated by Ms. Andrea Bryant, 2010 Award Recipient

"It would appear that no matter where one looks into Ellen Langill's life, you will find an unselfish spirit who seeks only to improve the lives of those around her."

Given that sentiment, offered in a letter of endorsement, it seems that Ellen is a perfect match to the ideals of the Todd Wehr Volunteer Award.

Her community volunteerism has extended from being president of The Women's Center in Waukesha, President of the United Way Board of Waukesha County, and serving as President of the State Historical Society of Wisconsin Board of Curators. In addition, she was a co-founder of the Waukesha Education Foundation, and is a Board member of the Women and Girl's Fund of the Waukesha County Community Foundation. Ellen also chairs the City of Waukesha's Zoning Appeals Board, and serves as an elected member of the Waukesha School Board, and the ACAP Board.

A native of Webster Groves, Missouri, Ellen graduated from Grinnell College with a degree in Latin and classical languages. She earned her Ph.D. from the University of Wisconsin in American History and has taught at Carroll College, University Lake School, and currently in the History Department at the University of Wisconsin, Milwaukee.

She is the author of more than 20 books relating to Wisconsin business and organizational history including the City of Milwaukee's official sesquicentennial history, the history of Foley & Lardner, the M&I Bank, Columbia Hospital, the Heritage Banks, and MSOE. Several of her books have won both national and regional book awards.

Ellen lives in Waukesha with her husband, Ross, and two daughters, Kjersten and Kari.

Annual Recognition Award Criteria: The Todd Wehr Volunteer Award recognizes an individual for his/her sustained volunteer dedication in raising philanthropic funds in the Greater Milwaukee area.
- Must be a volunteer fundraiser.
- Demonstrated diversity and longevity of service.
- Provided leadership in major fund raising efforts.
- Obtained results judged to be significant in relationship to the wealth of the community and the support received.
- Achieved success by involving others.

Past Todd Wehr Volunteer Award Winners:

<table>
<thead>
<tr>
<th>Year</th>
<th>Winner</th>
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<tbody>
<tr>
<td>2010</td>
<td>Andrea Bryant</td>
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<tr>
<td>2009</td>
<td>Karen Peck Katz</td>
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<td>2008</td>
<td>Judy Jorgensen</td>
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<td>2007</td>
<td>Anthony and Donna Meyer</td>
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<td>2006</td>
<td>Charles A. Krause</td>
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<td>2005</td>
<td>Kathryn &quot;Murph&quot; Burke</td>
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<td>2004</td>
<td>Polly Van Dyke</td>
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<td>2003</td>
<td>Les Weil</td>
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<td>2002</td>
<td>Mary Emory</td>
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<td>2001</td>
<td>John Stollenwerk</td>
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<td>2000</td>
<td>Linda Davis</td>
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<tr>
<td>1999</td>
<td>Linda Mellowes</td>
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<td>1998</td>
<td>Chris Bauer</td>
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<td>1997</td>
<td>Judith A. Drinka</td>
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<td>1996</td>
<td>Ben Barkin</td>
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<td>1995</td>
<td>Jose A. Olivieri</td>
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<td>1994</td>
<td>Jean and Ted Friedlander</td>
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<td>1993</td>
<td>Sally and Jim Grootemaat</td>
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<td>1992</td>
<td>Richard P. Klug</td>
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<td>1991</td>
<td>Charles S. McNeer</td>
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<tr>
<td>1990</td>
<td>Daniel F. McKeithan, Jr.</td>
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<td>1989</td>
<td>Jill and Jack Pelisek</td>
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<td>1988</td>
<td>Orren J. Bradley</td>
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<td>1987</td>
<td>Martin F. Stein</td>
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<td>1986</td>
<td>Blaine E. Rieke</td>
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<td>1985</td>
<td>John L. Murray</td>
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<tr>
<td>1984</td>
<td>Patrick W. Cotter</td>
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<td>1983</td>
<td>Robert V. Krikorian</td>
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<tr>
<td>1982</td>
<td>Kim Trostel</td>
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<tr>
<td>1981</td>
<td>Edith Finlayson</td>
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<tr>
<td>1980</td>
<td>Mrs. Charles E. Pain</td>
</tr>
</tbody>
</table>
Curt Culver
Evan P. Helfaer Donor Award
Nominated by United Performing Arts Fund

Curt S. Culver is Chairman and Chief Executive Officer of MGIC Investment Corporation and its principal subsidiary, Mortgage Guaranty Insurance Corporation (MGIC), the nation’s leading private mortgage insurer. MGIC Investment Corporation is a publicly held corporation traded under “MTG” on the New York Stock Exchange.

Mr. Culver began his career in the mortgage insurance business in 1976, joining MGIC in 1982. He has been Chairman of the Board since January, 2005 and Chief Executive Officer of the Company since January, 2000. He served as President from January, 1999 to January, 2006. Prior to MGIC, Mr. Culver worked for six years at private mortgage insurer Verex. He is a graduate of the University of Wisconsin - Madison, earning both a B.B.A. and M.S. in Real Estate Finance and Urban Land Economics.

Boards of Directors
Big Brothers Big Sisters
Boys & Girls Clubs of Greater Milwaukee
Children’s Hospital and Health System
Culver’s Custard Franchising Systems, Inc.
Froedtert Health System
Greater Milwaukee Committee
MGIC Investment Corporation
Medical College of Wisconsin
Metro Milwaukee Association of Commerce
Milwaukee School of Engineering
West Bend Mutual Insurance Company
Wisconsin Energy Corporation

Annual Recognition Award Criteria: The Evan P. Helfaer Donor Award recognizes an individual for distinguished service in sharing resources with charitable organizations in the Greater Milwaukee area.
- Donated substantial funds.
- Exhibited diversity of giving interests.
- Demonstrated commitment to charitable causes.
- Shown spirit of selflessness in the giving process.

Past Evan P. Helfaer Donor Award Winners:

2010  Bob and Patricia Kern
1993  James O. Wright
2009  Jack and Patti McKeithan
1992  Harold A. Schwartz
2008  Joseph Zilber
1991  Warren P. Knowles
2007  Vincent and Jan Martin
1990  Ben D. Marcus
2006  Andrew J. Fleckenstein
1989  William J. Blake
2005  Sheldon and Marianne Lubar
1988  The Jacobus Family
2004  Mr. and Mrs. Dennis H. Bauman
1987  Mrs. Erwin C. Uihlein
2003  Richard Weiss
1986  Bernard J. Peck
2002  Suzanne and Richard R. Pieper, Sr.
1985  Mrs. Robert A. Uihlein, Jr.
2001  People of SE Wisconsin
1984  Charles E. Nelson
2000  Robert and Mimi Habush
1983  Max Karl
1998  Michael J. Cudahy
1982  Linda Karger Kohler
1997  Alice Bertschy Kadish
1981  Mrs. Walter H. Stiemke
1996  David A. Ulrich
1980  Mrs. Charles P. Vogel
1995  Barbara Stein
1979  Samuel C. Johnson
1994  Esther Leah Ritz
Bill and Jean Schulz
Leave A Legacy Award
Nominated by Luther Manor

Jean and Bill Schulz have been married for 58 years. They are the proud parents and grandparents of three children and five grandchildren. They have lived in six states, volunteered and generously supported a variety of church, employer, and community service organizations. Bill was a GE employee for 36 years, and Jean a committed mother and community and church volunteer.

For the past twenty years they have given generously of their time and resources to senior care and church ministries that respond to the health, social and spiritual issues of those in need.

Their passion has greatly benefitted Luther Manor, where both Bill and Jean have been actively involved as members of the “Friends” group, through the Parish Nurse Program and the Lakefield Adult Day Center, which they helped to establish in Grafton as a satellite program to Luther Manor’s main campus in Wauwatosa.

Bill serves on boards of the United Lutheran Program for the Aging and the Luther Manor Foundation. Governance is one part of their service – hands on efforts make up the rest. Bill travels to the Robert E. Ellsworth Correctional Center in Union Grove twice yearly to pick up blankets made by the inmates. He then delivers these comfort items to Luther Manor’s hospice patients. Bill and Jean work to select books from the Mequon-Thiensville Library used bookstore to deliver back to the inmates as a thank you for the blankets.

In 2002, Bill and Jean made the important decision to support Luther Manor through planned giving. While they gave anonymously for many years, they decided recently to accept recognition for their donations, leaving their legacy and sharing their passion of giving with their children.

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Annual Recognition Award Criteria: The Leave A Legacy Award recognizes a demonstrated commitment to the Greater Milwaukee community through a documented donation of a planned gift.
- Donor, or family of a donor, who has made a planned gift.
- Donor has demonstrated a spirit of selflessness in making the gift.
- Donor may or may not have a history of having made major gifts.

Past Leave A Legacy Award Winners:

2010    Ron and Kay Zupko
2009    Robert J. “Bobby” Mason
2008    Marianne Epstein
2007    Harry Henke
2006    Rosella Wellert
2005    John Julien and Mary E. “Betty” Croasdale
2004    Martin F. Stein
2003    Jon Barsanti
        Joan and Buzz Hardy
2002    Eugene Hayman
2001    Beatrice Biesek
2000    Gwen Jackson
1999    Mr. & Mrs. Willis Gardner
Quarles & Brady LLP has long embraced social responsibility as a tenet of our firm mission. Through our Quarles Cares initiatives, our pro bono program, and our board service, we work together with numerous local community organizations in the name of liberty and justice for all.

Quarles Cares: Employees give of their time and talents, with both financial and moral support from the firm, to service local programs that focus on hunger and education. Such activities include, among many others, feeding the homeless, food and toy drives, elementary school reading and geography projects, and various employee-nominated causes. Our staff participates in the "Stamp Out Hunger" Food Drive and this year sorted and packed over 28,000 pounds of food. We purchased and stuffed 80 backpacks with school supplies to benefit children whose mothers are in drug and alcohol abuse treatment. Our patent attorneys judge "inventions" at a local elementary school science fair.

Quarles personnel volunteer weekly at a food pantry serving meals to people in need. For years, our legal staff has been a very generous supporter of the United Way of Southeastern Wisconsin, donating over $500,000 in 2010. We also conduct a United Performing Arts Fund workplace giving campaign, where our fundraising leads local law firms.

Pro Bono Services: Quarles & Brady has demonstrated an enthusiastic commitment to the provision of pro bono legal services. We consider it our duty to help to ensure that justice is available to all persons, regardless of income, and we strive to provide quality legal representation for those in our community who are least able to pay, yet most in need of those services.

Quarles provides pro bono transactional legal services for 65 nonprofits. In 2010, we recorded over 25,000 hours in pro bono legal services, most of that to organizations that serve the poor. Our firm has received the Golden Hammer Award from Habitat for Humanity for our providing over $1,500,000 of legal services to assist with the purchase of homes for those who have only dreamed of home ownership. We staff legal clinics on the south side of Milwaukee and at the Downtown Health Center and a guardianship clinic at Children's Hospital of Milwaukee. In 2010, our firm received the Beacon of Justice Award from the National Legal Aid & Defender Association for work on immigration and asylum matters. A team of our attorneys that represents victims of domestic abuse in court proceedings received the 2010 law firm award from the State Bar of Wisconsin.

Board Service: Scores of Quarles attorneys serve on boards and in leadership positions of local nonprofit organizations, including the Greater Milwaukee Foundation, United Way of Greater Milwaukee, the Greater Milwaukee Committee, the Milwaukee Bar Association, Catholic Charities, the Milwaukee Jewish Federation, the Milwaukee Chamber of Commerce, Junior Achievement, Big Brothers and Big Sisters, Columbia St. Mary's Foundation, Boys & Girls Club, Hunger Task Force, Milwaukee Symphony Orchestra, Milwaukee Repertory Theater, and Waukesha County Community Foundation, among many others.

Past Wisconsin Organizational Philanthropy Award Winners:

<table>
<thead>
<tr>
<th>Year</th>
<th>Organization Name</th>
</tr>
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<tbody>
<tr>
<td>1983</td>
<td>Northwestern Mutual Life Insurance</td>
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<tr>
<td>1984</td>
<td>Wisconsin Electric Power Co.</td>
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<td>1985</td>
<td>Milwaukee Foundation</td>
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<td>1986</td>
<td>Greater Milwaukee Initiative</td>
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<td>1987</td>
<td>Johnson Controls, Inc.</td>
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<td>1988</td>
<td>Wisconsin Bell</td>
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<tr>
<td>1989</td>
<td>Lynde and Harry Bradley Foundation</td>
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<td>1990</td>
<td>Junior League of Milwaukee</td>
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<td>1991</td>
<td>First Wisconsin</td>
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<td>1992</td>
<td>Miller Brewing Company</td>
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<tr>
<td>1993</td>
<td>Glenn and Gertrude Humphrey Foundation</td>
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<tr>
<td>1994</td>
<td>Waukesha State Bank</td>
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<td>1995</td>
<td>Faye McBeath Foundation</td>
</tr>
<tr>
<td>1996</td>
<td>Harnischfeger Industries</td>
</tr>
<tr>
<td>2000</td>
<td>Richard &amp; Ethel Herzfeld Foundation</td>
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<tr>
<td>2001</td>
<td>Marshall &amp; Stratton Corp.</td>
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<tr>
<td>2002</td>
<td>Briggs and Stratton Corp.</td>
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<td>2003</td>
<td>Time Warner Cable</td>
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<td>2004</td>
<td>Rockwell Automation Corp.</td>
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<tr>
<td>2005</td>
<td>Forest County Potawatomi Community Foundation</td>
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<tr>
<td>2006</td>
<td>Badger Mutual Insurance Co.</td>
</tr>
<tr>
<td>2008</td>
<td>West Bend Mutual Insurance Company</td>
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<tr>
<td>2009</td>
<td>Balistreri Owned &amp; Operated Sendik's Food Markets</td>
</tr>
<tr>
<td>2010</td>
<td>Kohl's Department Stores</td>
</tr>
</tbody>
</table>

Annual Recognition Award Criteria: The Wisconsin Organizational Philanthropy Award recognizes a corporation, foundation, or organization with an outstanding record of philanthropic leadership in the Greater Milwaukee area.

- Demonstrated leadership role in promoting philanthropy in the Greater Milwaukee area.
- Encouragement of leadership and participation in volunteer and/or philanthropic activities.
- Utilized innovation in developing philanthropic programs.
- Exhibited generosity in giving and/or raising of philanthropic funds.
Stephanie S. Ackerman
Scott Cutlip Professional Fundraiser Award
Nominated by Mr. Patrick Rath

A quiet yet influential presence in greater Milwaukee’s philanthropic community, Stephanie Ackerman has secured major gifts for three very different organizations, coordinated capital campaigns, mentored a broad range of emerging fundraising leaders, and consistently modeled the highest professional standards.

Stephanie began her philanthropy career in February 1987 at the St. Francis Children’s Center. During her two-and-a-half years there, she managed the capital campaign and coordinated the annual awards and fundraising banquet.

Before entering the philanthropy field, Stephanie worked as a volunteer for more than a decade in multiple groups. She traces her record as a professional fundraiser to her early, extensive experience as a volunteer. That period taught her what inspires volunteers to ask their peers to give generously, and it planted the seeds for nurturing—and taking pride in—their success.

Stephanie has been a mainstay and “behind the scenes” leader for two of the most impressive community fundraising campaigns in the last two decades—the $125 million Campaign for UWM and the $100 million Calatrava expansion at the Milwaukee Art Museum.

From 1989 to 2002, Stephanie held various resource development roles at the Milwaukee Art Museum. As Director of Planned and Major Gifts, she helped to literally transform the local skyline through her management of the Calatrava campaign. She also led the Legacy Society, a recognition group for donors who included the museum in their estate plans; during her tenure, membership increased more than five-fold.

Success followed Stephanie to the University of Wisconsin—Milwaukee, where she has served as Director of Major and Planned Giving at the University of Wisconsin-Milwaukee since December 2002. She was an integral part of the team that raised $125 million in the “Campaign for UWM,” the school’s largest philanthropic initiative to date. As UWM’s Chief Advancement Officer from July 2007 to August 2008, she steered the campaign’s successful conclusion, exceeding the goal by $25 million and closing the effort 18 months ahead of schedule.

In addition, Stephanie has served as a volunteer leader for several local organizations. Currently, she is on the board of the Wisconsin School of Professional Psychology. From 2004 to 2010, she was a board member of the Partnership for Philanthropic Planning of Eastern Wisconsin; from 1996 to 1999, she was on the AFP – Greater Milwaukee Chapter’s board. For both PPP and AFP, she provided leadership as Vice President.

A Milwaukee native, Stephanie earned a BS in Early Childhood Education at UWM and an MA in Special Education/Learning Disabilities at Cardinal Stritch University. She and her husband, Marc, have two adult children, Scott and Melissa. She enjoys gardening, reading, and tap dancing.

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**Annual Recognition Award Criteria:** The Scott M. Cutlip Professional Fundraiser Award is for professional distinction as a fundraising executive in the Milwaukee area.

- Must be a member of the Association of Fundraising Professionals.
- Devoted full time or a significant proportion of his or her time to fundraising.
- Exhibited proven track record of continued fund raising success.
- Possessed a strong reputation as an ethical and respected fundraiser who exercises excellent stewardship of donor dollars.

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**Past Scott M. Cutlip Professional Fundraiser Award Winners:**

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Title</th>
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</thead>
<tbody>
<tr>
<td>2010</td>
<td>Julie A. Tolan</td>
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<tr>
<td>2009</td>
<td>William R. O’Toole, Jr., CFRE</td>
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<td>2008</td>
<td>James. L. Clark</td>
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<td>2007</td>
<td>James M. Unglaube</td>
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<td>2006</td>
<td>Mary Louise Mussoline</td>
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<td>2005</td>
<td>Ellen Phillips</td>
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<td>2004</td>
<td>Larry Woodard, CFRE</td>
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<tr>
<td>2003</td>
<td>John Nickels</td>
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<td>2002</td>
<td>Philip E. Meinzen</td>
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<td>2001</td>
<td>Dean Rein</td>
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<tr>
<td>2000</td>
<td>Joyce Altman, CFRE</td>
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<tr>
<td>1999</td>
<td>Carolyn “Sam” Macklem, CFRE</td>
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<tr>
<td>1998</td>
<td>J. Russel Raker, III</td>
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<td>1997</td>
<td>Michael D. Hohner</td>
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<td>1996</td>
<td>Janet Cady</td>
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<td>1995</td>
<td>Gerald M. Schaefer</td>
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<td>1994</td>
<td>Doris H. Heiser, CFRE</td>
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<td>1993</td>
<td>Lucia L. Petrie, CFRE</td>
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<td>1992</td>
<td>David R. Schultz</td>
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<td>1990</td>
<td>Lloyd Lewis</td>
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<td>1989</td>
<td>Dorothy H. Biever</td>
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<tr>
<td>1988</td>
<td>James N. Raffel</td>
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<td>1987</td>
<td>Virginia MacNeil</td>
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<td>1986</td>
<td>Sylvia Murn, CFRE</td>
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<td>1985</td>
<td>John R. Gmeindl, CFRE</td>
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<td>1984</td>
<td>Jack Prater</td>
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<td>1983</td>
<td>Mary S. Pollock</td>
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<td>1982</td>
<td>Marshall Paster</td>
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<td>1981</td>
<td>Samuel G.D. Naperstek</td>
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<td>1980</td>
<td>Harold Gibbs</td>
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<td>1979</td>
<td>Robert R. Rennebohm</td>
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